

### SCIENTIFIC E-JOURNAL

## ORGANIZATIONAL PSYCHOLOGY

ISSN 2312-5942

www.orgpsyjournal.hse.ru



## 2019. Vol. 9. No. 2.

### 2019. Vol. 9. No. 2.



### Scientific e-journal URL: www.orgpsyjournal.hse.ru E-mail: orgpsyjournal@hse.ru

Founder: National research university Higher School of Economics



Published 4 times per year



### Editor-in-chief

Wladimir A. Stroh (*National Research University «Higher School of Economics»*, *Russia*)

### Deputy Editor-in-chief

Sergey A. Lipatov (Lomonosov Moscow State University, Russia)

Managing Editors Olga Vovna (National Research University «Higher School of Economics», Russia)

### **Editorial Board**

Lyudmila N. Aksenovskaya (Chernyshevsky Saratov State University, Russia) Takhir Yu. Bazarov (Lomonosov Moscow State University, Russia) **Stephen Benton** (Westminster University, UK) Alexander V. Bulgakov (Moscow State Humanitarian University, Russia) Alexey S. Chernyshev (Kursk State University, Russia) **Rolf van Dick** (Goethe University Frankfurt-am-Main, Germany) Karina M. Gaydar (Voronezh State University, Russia) **Eugeny N. Emelyanov** (*«Consultig Center «SHAG», Russia*) Anatoly V. Karpov (Yaroslavl Demidov State University, Russia) **Anna B. Leonova** (Lomonosov Moscow State University, Russia) Sergey A. Lipatov (Lomonosov Moscow State University, Russia) **Sergey A. Manichev** (Saint Petersburg State University, Russia) Eugeny B. Morgunov (Moscow School of Social and Economic Sciences, Russia) **Dmitry Myakushkin** (South Ural State University, Russia) Evgeny N. Osin (National Research University «Higher School of Economics, Russia») Alexander N. Poddiakov (National Research University «Higher School of Economics», Russia) Sergey V. Sarychev (Kursk State University, Russia) Wilmar Schaufeli (Utrecht University, Netherlands) Vladimir P. Serkin (National Research University «Higher School of Economics, Russia») James Stoner (Fordham University, USA) Wladimir A. Stroh (National Research University «Higher School of Economics, Russia») Harold Takooshian (Fordham University, USA)

**Corrector:** Olga Vovna

### Content

### Editorial

6-7	We are glad to introduce our readers to new issue
	Research in organizational psychology
8-31	The dynamics of job attitudes of the employee in a threatening of job loss situation (in Russian) <i>Anna Smirnova</i>
32-51	How team-member exchange and leader-member exchange effects on the organizational commitment: the study of employees in industrial enterprises in north vietnam (in Russian) <i>Loan Le, Son Pham, Chinh Ha, Duc Bui</i>
52–69	Emotional intelligence of hr managers: is it really improves management performance? Oksana Isaeva, Gerasim Mkrtychyan
	Organizational psychology in practice
70-92	The measurement ecosystem of project teams performance in the industrial enterprises (in Russian) <i>Ulyana Podverbnykh</i>
93–105	Social and psychological adaptation of young professionals in engineering company: ways to overcome generation challenges (in Russian) <i>Tatyana Vasilyeva, Veniamin Romanov</i>
	Reviews
106–128	The role of organizational identification in organizational change (in Russian) Elena Naumtseva
	First steps
129–147	Personal resources and burnout: evidence from a study among librarians of moscow region (in Russian) Nikita Kolachev, Evgeny Osin, Wilmar Schaufeli, Steffie Desart
	Organizational psychology in dialogues and discussions
	Conferences
148–151	Psychology of personnel management and social entrepreneurship in a changing technological way
	Literary guide
	20 most cited and 20 most recent articles on Organizational Commitment (in Russian and English)



### **Editorial**

We are pleased to continue to acquaint readers with the latest developments in organizational psychology in 2019–2 issue of **Organizational Psychology Journal**.

The **"Research in Organizational Psychology"** section is represented by three articles. Longitudinal study by *Anna Smirnova "The dynamics of job attitudes of the employee in a threatening of job loss situation"* found out a short-term motivating effect of the threat of job loss. The motivating effect of the threat of job loss is lost during six months. Long-term experiencing of the job insecurity leads to the change the job attitude (to the worse) and reduces the labor input. Research team *Loan Le, Son Pham, Chinh Ha, Duc Bui* explore how relational beliefs — Team-Member Exchange (TMX), and Leader-Member Exchange (LMX) — may affect the organizational commitment in the article *"How Team-Member Exchange and Leader-Member Exchange effects on the Organizational commitment: the study of employees in industrial enterprises in North Vietnam"*. The work *"Emotional intelligence of HR managers: is it really improves management performance?" by Oxana Isaeva and Gerasim Mkrtychyan* reveals the lack of correlation the average level of emotional intelligence and professional experience and career growth. According to the survey results, HR managers highly appreciate the role of emotional intelligence in professional activities. At the same time, they are not fully aware of the difference between emotional intelligence and other types of intellectual abilities and the role of its individual structural elements.

TwoThere are two papers in the **"Organizational psychology in practice"** column. The article by *Ulyana Podverbnykh "The ecosystem of teams assessment of prospective industrial projects"* discussed an implementation of business processes of the assessment ecosystem in the Russian industrial enterprises: assessment of project results and its phases, assessment of individual performance in a team, assessment of the potential of team members, assessment of team potential. *Tatiana Vasilyeva and Veniamin Romanov in the work "Socio-psychological adaptation of young professionals in engineering company: ways to overcome generation challenges"* developed recommendations about ways to build effective communication between young and qualified employees of a team in engineering company.

The **"Reviews"** is represent by article *"The role of organizational identification in organizational change"* by *Yelena Naumtseva*, where author generalize and systematize the scope of study on organizational identification and its role in the situation of organizational change. Study results give us reason to assume that a high level of organizational identification can both increase willingness to change and reduce it.

The column **"First Steps"** contains an article by an international collective of authors, including *Nikita Kolachev, Evgeny Osin, Wilmar Schaufeli, Steffie Desart*, entitled *"Personal resources and burnout: evidence from a study among librarians of Moscow region"*. It shows that the respondents' level of burnout is quite low, personal resources are strongly and negatively related to burnout. Personal resources, age was a significant predictor of the level of burnout, while the work experience turned out to be insignificant.

In the **"Conferences"** section you will find information about the upcoming all-Russian conference *"Psychology of personnel management and social entrepreneurship in the conditions of changing technological structure"*, Nizhny Novgorod, November 14–15, 2019.

In the **"Literary Guide"** section you will find our traditional article about the 20 most cited and 20 most recent articles about *organizational commitment.* 



## The dynamics of job attitudes of the employee in a threatening of job loss situation

### Anna SMIRNOVA

Saratov State University, Saratov, Russian Federation

Abstract. Purpose. The purpose of the article is a theoretical and empirical analysis of the job insecurity due its influence on the employee job attitudes. Design. The design of the study was longitudinal. The empirical results were collected in 2017-2018. The empirical basis of the research is the separate structural department of the bank. The organization has realized downsizing project during the collection of empirical data. It has made possible to analyze the job satisfaction and work engagement before, during and after the downsizing project. Sample size N = 151 (at the start), and N = 116 (at the end) of the study. The measures used in the present study are: 1) the "Utrecht Work Engagement Scale" (Schaufeli, Bakker, 2003); 2) "Brief Job Satisfaction Measure" (Judge, Locke, Durham, Kluger, 1998); 3) "The Job Insecurity Scale" by De Witte (2000; 2012). Scales 2–3 administered by A. Smirnova. Findings. An empirical analysis of the dynamics of job attitudes in the groups differ in age and gender has found out a short-term motivating effect of the threat of job loss. The motivating effect of the threat of job loss is lost during six months. The most significance motivating effect was wound out in within the group of ordinary employees in the senior category over 45 years. The threat of dismissal also has the greatest impact on the behavior change of that part of the staff that is most susceptible to experiencing job insecurity (regardless of age). The employees who perceived the job insecurity are more satisfied with their work and value it more highly. However, as the duration of the threats of the working situation increases, job attitudes show negative trends. Long-term experiencing of the job insecurity leads to the change the job attitude (to the worse) and reduces the labor input. *Limitations.* The study presented here is not without limitations. First and foremost, we did not pay sufficient attention to the family status of the employee and its role in the perception of job insecurity and job attitudes change. Despite on it, the findings presented in articles has its theoretical meaning in clarifying of the job insecurity experiencing and its psychological consequence and usefulness in organizational change project.

Keywords: job insecurity, work engagement, job satisfaction, job stress, threat of job loss.

#### References

Aksenovskaya, L. N. (2005). *Ordernaya kontseptsiya organizatsionnoj kultury: voprosy metodologii* [Order concept of organizational culture: questions of methodology]. Saratov: Izd-vo Saratovskogo un-ta.

Buitendach, J. H., Bosman, J., Rothmann, S. (2005). Job Insecurity, Burnout and Work Engagement: the Impact of Positive and Negative Affectivity. *SA Journal of Industrial Psychology*, *31*(4), 48–56.

Demerouti, E., Bakker, A. B. (2007). *Measurement of Burnout and Engagement. The Oldenburg Burnout Inventory: A Good Alternative to Measure Burnout (and Engagement)*. Utrecht-Rotterdam, The Netherlands.

- Handy, Ch. (2001). *Vremya bezrassudstva. Iskusstvo upravleniya v organizatsii budushchego* [The Age of Unreason]. SPb.: Piter.
- Hellgren, J., Sverke, M., Isaksson, K. A. (1999). Twodimensional Approach to Job Insecurity: Consequences for Employee Attitudes and Wellbeing. *European Journal of Work and Organizational Psychology*, 8(2), 179–195.
- Huang, G.-H., Niu, X., Lee, C., Ashford, S. J. (2012). Differentiating Cognitive and Affective Job Insecurity: Antecedents and outcomes. *Journal of Organizational Behavior*, *33*, 752–769.
- Ivanova, T. Yu., Rasskazova, E. I., Osin, E. N. (2012). Struktura i diagnostika udovletvorennosti trudom: razrabotka I aprobatsiy ametodiki [Structure and assessment of job satisfaction: development and validation of a measure]. *Organizational Psychology*, *2*(3), 2–15.
- Judge, T. A., Klinger, R. (2008). Job satisfaction: Subjective well-being at work. In M. Eid, R. J. Larsen (Eds.). *The science of subjective well-being* (393–413). New York, NY, US: Guilford Press.
- Judge, T. A., Locke, E. A., Durham, C. C., Kluger, A. N. (1998). Dispositional effects on job and life satisfaction: The role of core evaluations. *Journal of Applied Psychology*, *83*(1), 17–34.
- Klandermans, B., van Vuuren, T. (1999). Job Insecurity: Introduction. *European Journal of Work and Organizational Psychology*, 8(2), 145-153.
- Nasledov, A. (2004). *Mathematicheskie methodi psichologicheskogo issledovania. Analiz i interpretatsiya dannykh* [Mathematical methods of psychological research. Data analysis and interpretation]. St.-Petersburg: Rech.
- Pienaar, J., De Witte, H., Hellgren, J., Sverke, M. (2013). The Cognitive/Affective Distinction of Job Insecurity: Validation and Differential Relations. *Southern African Business Review*, *17*(2), 1–22.
- Schaufeli, W. B., Bakker, A. (2003). The Utrecht Work Engagement Scale Preliminary Manual. Utrecht.
- Smirnova, A. Yu. (2015a). Vliyaniye perezhivaniya subyektivnoy nezashchishchennosti v sfere truda na uvlechennost personala rabotoy (kachestvennyy i kolichestvennyy aspekt) [The influence of job insecurity experience on work engagement (qualitative and quantitative aspects)]. *Izvestiya Samarskogo nauchnogo tsentra RAN*, *17*(1), 897–901.
- Smirnova, A. Yu. (2015b). Rol organizatsionnoy podderzhki v professionalnom razvitii personala [The perceived organizational support as a factor of professional development of the personnel]. *Akmeologiya*, *4*(56), 142–150.
- Smirnova, A. Yu. (2015c). Dvukhkomponentnaya model subyektivnoy nezashchishchennosti v sfere truda v zarubezhnykh issledovaniyakh: psikhologicheskoye soderzhaniye i diagnostika fenomena [The Two-dimensional Approach to Job Insecurity in Foreign Literature: Psychological Content and Measurement]. *Izvestiya Saratovskogo universiteta. Seriya Filosofiya. Psikhologiya. Pedagogika,* 4, 99–106.
- Smirnova, A. Yu. (2017). Oldenburgskiy oprosnik professionalnogo vygoraniya: diagnostika izmeneniya psikhicheskogo sostoyaniya subyekta truda po kontinuumu uvlechennost rabotoy professionalnoye vygoraniye [The Oldenburg Burnout Inventory: Diagnostics of State of Mind's Change of the Employ on a Continuum: Work Engagement Professional Burnout]. *Izvestiya Saratovskogo universiteta. Seriya Filosofiya. Psikhologiya. Pedagogika, 17*(2), 211–218.
- Staufenbiel, T., Kenig, C. J. (2010). A Model for the Effects of Job Insecurity on Performance, Turnover Intention, and Absenteeism. *Journal of Occupational and Organizational Psychology*, *83*, 101–117.
- Sverke, M., Hellgren, J. (2002). The Nature of Job Insecurity: Understanding Employment Uncertainty on the Brink of a New Millennium. *Applied Psychology: An International Review, 51*(1), 23–42.
- Weiss, H. M., Cropanzano, R. (1996). Affective events theory: A theoretical discussion of the structure, causes, and consequences of affective experiences at work. *Research in Organizational Behavior*, *18*, 1–74.



How Team-Member Exchange and Leader-Member Exchange effects on the Organizational commitment: the study of employees in industrial enterprises in North Vietnam

### LOAN LE

Vietnam National University, Ha Noi, Viet Nam

### Son PHAM

Academy of Journalism and Communication, Ha Noi, Viet Nam

### CHINH HA

Hanoi Metropolitan University, Ha Noi, Viet Nam

### **Duc BUI**

Political Academy, Ha Noi, Viet Nam

Abstract. Purpose. The purpose of the study was to explore how relational beliefs — Team-Member Exchange (TMX), and Leader-Member Exchange (LMX) — may affect the organizational commitment. Method. The survey involved 547 employees of industrial enterprises in North Vietnam. The average age of respondents is 29.2 years; average work experience is six years; 54.2% of them are women. Hypothesis 1: there is a direct correlation between LMX and TMX, on the one hand, and organizational, affective, normative, and continued employee commitment, on the other. Hypothesis 2: LMX has a better prediction of organizational commitment than TMX. Three scales were used to collect empirical data: 1) A. Sears scale for measuring relationships with colleagues; 2) the scale by R. Liden and J. Maslyn to measure the relationship with the leader; 3) the scale of organizational commitment by J. Meyer and N. Allen. Results. Relations with colleagues (M = 3.70, SD = 0.64) are rated higher than relations with a manager (M = 3.52, SD = 0.63), the difference is statistically significant (p < 0.01). There is a fairly strong direct correlation between relationships with colleagues and organizational commitment in general (r = 0.53, p < 0.01) and its components, including affective, normative, and continued commitment (r = 0.55, r = 0.51, r = 0.51, p < 0.01 respectively). Findings. The results of the study show that both TMX and LMX are directly correlated with the organizational commitment of employees, but the relationship with the leader is the best predictor of organizational commitment. In addition, both types of relationships directly correlate with affective, normative, and continued commitment. In this case, LMX is better predicts the continued commitment than TMX, but prediction of affective commitment is lower. LMX is better predicts the continued commitment than TMX, but prediction of affective commitment is lower. In addition, the presence of one of two types of relationships reduces the predictive effect of the second type of relationship on the organizational commitment of employees. The value of the results. The results can provide the specific guidelines for developing strategies to enhance the components of organizational commitment, depending on employees characteristics. The article proposes personal and organizational strategies to strengthen the commitment of workers in general and the individual components of commitment in particular.

**Keywords**: relationships with colleagues, relationships with the managers, organizational commitment, Team-Member Exchange, Leader-Member Exchange, continued commitment.

### References

- Allen, N. J., Meyer, J. P. (1990). The measurement and antecedents of affective, continuance and normative commitment to the organization. *Journal of occupational and organizational psychology*, 63(1), 1–18.
- Andersson, L. M., Pearson, C. M. (1999). Tit for tat? The spiralling effect of incivility in the workplace. *Academy of management review*, *24*(3), 452–471.
- Anufrienko, L. V. (2012). Sovremennyye tendentsii v izuchenii liderstva [Current trends in leadership studies]. *Vestnik Polotskogo gosudarstvennogo universiteta. Seriya E. Pedagogicheskiye nauki. Pedagogika, 15,* 23–26
- Bauer, T. N., Bodner, T., Erdogan, B., Truxillo, D. M., Tucker, J. S. (2007). Newcomer adjustment during organizational socialization: a meta-analytic review of antecedents, outcomes, and methods. *Journal of applied psychology*, *92*(3), 707–721.
- Baumeister, R., Leary, M. (1995). The need to belong: desire for interpersonal attachments as a fundamental human motivation. Psychological Bulletin, 117, 497–529.
- Brouer, R., Harris, K. (2007). Dispositional and situational moderators of the relationship between leader–member exchange and work tension. *Journal of Applied Social Psychology*, *37*(7), 1418–1441.
- Bruk-Lee, V., Spector, P. E. (2006). The social stressors-counterproductive work behaviors link: Are conflicts with supervisors and co-workers the same? *Journal of occupational health psychology*, *11*(2), 145–156.
- Caplan, R. D., Cobb, S., French, J. R. P., Jr., Harrison, R. V., Pinneau, S. R., Jr. (1975). *Job demands and worker health*. Ann Arbor: Institute for Social Research, University of Michigan.
- Chiaburu, D. S., Harrison, D. A. (2008). Do peers make the place? Conceptual synthesis and metaanalysis of coworker effects on perceptions, attitudes, OCBs, and performance. *Journal of Applied Psychology*, 93(5), 1082–1103.
- Cogliser, C. C., Schriesheim, C. A. (2000). Exploring work unit context and leader–member exchange: A multi-level perspective. *Journal of organizational Behavior*, *21*(5), 487–511.
- Deckop, J. R., Cirka, C. C., Andersson, L. M. (2003). Doing unto others: The reciprocity of helping behavior in organizations. *Journal of Business Ethics*, *47*(2), 101–113.
- Dienesch, R. M., Liden, R. C. (1986). Leader-member exchange model of leadership: A critique and further development. *Academy of management review*, *11*(3), 618–634.
- Duffy, M. K., Ganster, D. C., Pagon, M. (2002). Social undermining in the workplace. *Academy of management Journal*, 45(2), 331–351.
- Duffy, M. K., Scott, K. L., Shaw, J. D., Tepper, B. J., Aquino, K. (2012). A social context model of envy and social undermining. *Academy of Management Journal*, *55*(3), 643–666.
- Dulebohn, J. H., Bommer, W. H., Liden, R. C., Brouer, R. L., Ferris, G. R. (2012). A meta-analysis of antecedents and consequences of leader-member exchange: Integrating the past with an eye toward the future. *Journal of management*, *38*(6), 1715–1759.
- Dutton, J. E., Ragins, B. R. (2017). *Exploring positive relationships at work: Building a theoretical and research foundation*. Psychology Press.
- Eisenberger, R., Huntington, R., Hutchison, S., Sowa, D. (1986). Perceived organizational support. *Journal of Applied psychology*, *71*(3), 500–507.
- Erdogan, B., Liden, R. C., Kraimer, M. L. (2006). Justice and leader-member exchange: The moderating role of organizational culture. *Academy of Management journal*, *49*(2), 395–406.
- Farmer, S. M., Van Dyne, L., Kamdar, D. (2015). The contextualized self: How team–member exchange leads to coworker identification and helping OCB. *Journal of Applied Psychology*, *100*(2), 583–595.

- Fiedler, F. E. (1996). Research on leadership selection and training: One view of the future. *Administrative science quarterly*, *41*(2), 241–250.
- Fiske, A. P. (1992). The four elementary forms of sociality: framework for a unified theory of social relations. *Psychological review*, *99*(4), 689–723.
- Gerstner, C. R., Day, D. V. (1997). Meta-Analytic review of leader–member exchange theory: Correlates and construct issues. *Journal of applied psychology*, *82*(6), 827–844.
- Graen, G. (1976). Role-making processes within complex organizations. In M. D. Dunnette (Ed.), *Handbook of industrial and organizational psychology* (1201–1245). Chicago: Rand-McNally.
- Graen, G. B., Scandura, T. A. (1987). Toward a psychology of dyadic organizing. *Research in Organizational Behavior*, *9*, 175–208.
- Greenberg, J., Ashton-James, C. E., Ashkanasy, N. M. (2007). Social comparison processes in organizations. *Organizational Behavior and Human Decision Processes*, *102*(1), 22–41.
- Halbesleben, J. R. (2006). Sources of social support and burnout: a meta-analytic test of the conservation of resources model. *Journal of applied Psychology*, *91*(5), 1134–1145.
- Heaphy, E. D., Dutton, J. E. (2008). Positive social interactions and the human body at work: Linking organizations and physiology. *Academy of Management Review*, *33*(1), 137–162.
- Herman, H. M., Dasborough, M. T., Ashkanasy, N. M. (2008). A multi-level analysis of team climate and interpersonal exchange relationships at work. *The Leadership Quarterly*, *19*(2), 195–211.
- Hershcovis, M. S. (2011). "Incivility, social undermining, bullying... oh my!": A call to reconcile constructs within workplace aggression research. *Journal of Organizational Behavior, 32*(3), 499–519.
- Ho, S.Q. (2005). [On values and Asian values]. Hanoi: National Politics Publishing house.
- Ilyin, E. P. (2002). Motivatsiya i motivy [Motivation and motives]. Piter.
- Kahn, W. A. (1990). Psychological conditions of personal engagement and disengagement at work. *Academy of Management Journal, 33*, 692–724.
- Kharsky, K. V. (2003). *Blagonadezhnost' i loyal'nost' personala* [The reliability and loyalty of staff]. SPb.: Piter.
- Kinicki, A. J., Vecchio, R. P. (1994). Influences on the quality of supervisor–subordinate relations: The role of time-pressure, organizational commitment, and locus of control. *Journal of Organizational Behavior*, *15*(1), 75–82.
- Kogler Hill, S. E., Bahniuk, M. H., Dobos, J. (1989). The impact of mentoring and collegial support on faculty success: An analysis of support behavior, information adequacy, and communication apprehension. *Communication Education*, *38*(1), 15–33.
- Kozyreva, P. M. (2008). K voprosu o doverii v trudovykh kollektivakh [On the issue of trust in labor collectives]. *Sotsiologicheskiye issledovaniya*, *11*, 24–33.
- Kristof-Brown, A. L., Zimmerman, R. D., Johnson, E. C. (2005). Consequences of individual's fit at work: A meta-analysis of person-job, person-organization, person-group, and person-supervisor fit. *Personnel psychology*, *58*(2), 281–342.
- Kuznetsova, O. A., Manichev, S. A. (2011). Vzaimootnosheniye organizatsionnoy i professional'noy priverzhennosti vrachey s protsessual'noy motivatsiyey ikh trudovoy deyatel'nosti [The relationship of organizational and professional commitment of doctors with the procedural motivation of their work]. *Vestnik Sankt-Peterburgskogo universiteta, Seriya 1, Sotsiologiya, 3,* 163–170.
- Leiter, M. P., Maslach, C. (1988). The impact of interpersonal environment on burnout and organizational commitment. *Journal of organizational behavior*, *9*(4), 297–308.
- Liden, R. C., Graen, G. (1980). Generalizability of the vertical dyad linkage model of leadership. *Academy of Management journal, 23*(3), 451–465.

- Liden, R. C., Maslyn, J. M. (1998). Multidimensionafity of leader-member exchange: An empirical assessment through scale development. *Journal of management*, *24*(1), 43–72.
- Liden, R. C., Sparrowe, R. T., Wayne, S. J. (1997). Leader-member exchange theory: The past and potential for the future. *Research in personnel and human resources management*, *15*, 47–120.
- Liden, R. C., Wayne, S. J., Sparrowe, R. T. (2000). An examination of the mediating role of psychological empowerment on the relations between the job, interpersonal relationships, and work outcomes. *Journal of applied psychology*, *85*(3), 407–416
- Macey, W.H., Schneider, B., Barbera, K., Young, S.A. (2009). *Employee engagement: Tools for analysis, practice, and competitive advantage*. London, England: Blackwell.
- Major, D. A., Kozlowski, S. W., Chao, G. T., Gardner, P. D. (1995). A longitudinal investigation of newcomer expectations, early socialization outcomes, and the moderating effects of role development factors. *Journal of applied psychology*, *80*(3), 418–431.
- Maslow, A. H. (1943). A theory of human motivation. *Psychological review*, *50*(4), 370–396.
- McCormack, D., Casimir, G., Djurkovic, N., Yang, L. (2006). The concurrent effects of workplace bullying, satisfaction with supervisor, and satisfaction with co-workers on affective commitment among school teachers in China. *International Journal of Conflict Management*, *17*(4), 316–331.
- Morgeson, F. P., Humphrey, S. E. (2006). The Work Design Questionnaire (WDQ): developing and validating a comprehensive measure for assessing job design and the nature of work. *Journal of applied psychology*, 91(6), 1321–1339.
- Organ, D. W., Podsakoff, P. M., MacKenzie, S. B. (2006). *Organizational citizenship behavior: Its nature, antecedents, and consequences.* Sage Publications. Thousand Oaks.
- Pochebut, L. G., Chiker, V. A., Volkova, N. V. (2018). Sotsial'no-psikhologicheskaya model' kognitivnogo sotsial'nogo kapitala organizatsii: kontseptsiya i aspekty issledovaniy [Socio-psychological model of the cognitive social capital of an organization: the concept and aspects of research]. Organizational Psychology, 8(2), 47–71.
- Reich, T. C., Hershcovis, M. S. (2011). Interpersonal relationships at work. *APA handbook of industrial and organizational psychology*, *3*, 223–248.
- Rhoades, L., Eisenberger, R. (2002). Perceived organizational support: a review of the literature. *Journal of applied psychology*, *87*(4), 698–714.
- Roch, S. G., Shanock, L. R. (2006). Organizational justice in an exchange framework: Clarifying organizational justice distinctions. *Journal of management*, *32*(2), 299–322.
- Saeed, I., Waseem, M., Sikander, S., Rizwan, M. (2014). The relationship of turnover intention with job satisfaction, job performance, leader member exchange, emotional intelligence and organizational commitment. *International Journal of Learning and Development*, *4*(2), 242–256.
- Schaufeli, W. B., Bakker, A. B. (2004). Job demands, job resources, and their relationship with burnout and engagement: A multi-sample study. Journal of Organizational Behavior. *The International Journal of Industrial, Occupational and Organizational Psychology and Behavior, 25*(3), 293–315.
- Scott, S. G., Bruce, R. A. (1994). Determinants of innovative behavior: A path model of individual innovation in the workplace. *Academy of management journal*, *37*(3), 580–607.
- Seers, A. (1989). Team-member exchange quality: A new construct for role-making research. *Organizational behavior and human decision processes*, *43*(1), 118–135.
- Sparrowe, R. T., Liden, R. C. (1997). Process and structure in leader-member exchange. *Academy of management Review*, 22(2), 522–552.
- Stepina, L. P., Perrewe, P. L., Hassell, B. L., Harris, J. R., and Mayfield, C. R. (1991). A comparative test of the independent effects of interpersonal, task, and reward domains on personal and organizational outcomes. *Journal of Social Behavior and Personality*, *6*, 93–104.
- Tierney, P., Tepper, B. J. (2007). Introduction to The Leadership Quarterly special issue: Destructive leadership. *The Leadership Quarterly, 18,* 171–173.

Tran, N.T. (2000). [Foundations of Vietnamese culture]. Hanoi: Education Publishing House

- Tyler, T. R., Blader, S. L. (2003). The group engagement model: Procedural justice, social identity, and cooperative behavior. *Personality and social psychology review*, *7*(4), 349–361.
- Uhl-Bien, M., Maslyn, J. M. (2003). Reciprocity in manager-subordinate relationships: Components, configurations, and outcomes. *Journal of Management*, *29*(4), 511–532.
- Wang, H., Law, K. S., Hackett, R. D., Wang, D., Chen, Z. X. (2005). Leader-member exchange as a mediator of the relationship between transformational leadership and followers' performance and organizational citizenship behavior. *Academy of management Journal*, 48(3), 420–432.
- Wayne, S. J., Shore, L. M., Bommer, W. H., Tetrick, L. E. (2002). The role of fair treatment and rewards in perceptions of organizational support and leader-member exchange. *Journal of applied psychology*, *87*(3), 590–598.
- WeiBo, Z., Kaur, S., Jun, W. (2010). New development of organizational commitment: A critical review (1960–2009). *African Journal of Business Management*, *4*(1), 1012–1020.

Received 15.03.2019



## Emotional intelligence of HR managers: is it really improves management performance?

### Oksana ISAEVA Gerasim MKRTYCHYAN

National Research University «Higher School of Economics — Nizhniy Novgorod, Nizhniy Novgorod, Russia

Abstract. Purpose. The aim of the study is to determine the role of emotional intelligence in the performance of an HR manager. Research design. At the first stage of the research the level of emotional intelligence formation is defined in the group of HR managers working in Nizhny Novgorod business companies (N = 161) using the test of emotional intelligence, developed by E. A. Sergienko and E. A. Khlevnaya. At the second stage the views of HR managers (N = 49) on the role of emotional intelligence in their performance are revealed by using the questionnaire. Results. Diagnosis of emotional intelligence reveals that the average level of emotional intelligence formation is typical for the HR managers. Meanwhile, subjects with high and low levels are also distributed around the middle level. The average level of emotional intelligence and the lack of correlation with professional experience and career growth suggest that in modern conditions the influence of emotional intelligence on the efficiency of HR managers has decreased. The probable reasons for this are the automation and computerization of workflows that have reduced the share and importance of direct HR contacts with employees of the organization. According to the survey results, HR managers highly appreciate the role of emotional intelligence in professional activities. At the same time, they are not fully aware of the difference between emotional intelligence and other types of intellectual abilities and the role of its individual structural elements. According to HR managers, emotional intelligence is necessary while solving a wide range of professional tasks, most of which are related to the performance of traditional functional duties: recruitment, training and motivation of personnel. Comparison of the results of diagnosis of emotional intelligence formation and the assessment of its role in professional activity reveals a "gap" between them. There are two possible explanations: 1) the high assessment by HR managers of the role of emotional intelligence relies on traditional ideas about the content and means of performing this activity and does not fully reflect the changes occurring in it; 2) the average level of emotional intelligence formation is the result of its lack of development by using training programs. The value of the results. Can be used in professional counseling, in the selection and training of HR.

**Keywords**: emotional intelligence, HR manager, HR management, performance management, HRM, Emotional Intelligence Test.

### References

- Bar-On, R. (1997). *Emotional Intelligence Inventory (EQ-i): Technical manual*. Toronto, Canada: Multy-Helth System.
- Bazarov, T. Yu., Erofeev, A. K., Shmelev, A. G. (2014). Kollektivnoe opredelenie ponjatija «kompetencii»: popytka izvlechenija smyslovyh tendencij iz razmytogo jekspertnogo znanija [The collective definition of the concept of "competence": an attempt to extract semantic trends from vague expert knowledge]. *Vestnik Moskovskogo universiteta, Serija 14, Psihologija, 1*, 87–98.
- Bodrov, V. A. (2001). *Psihologija professional'noj prigodnosti* [Psychology of professional fitness]. M.: PER SE.
- Campion, M. A., Fink, A. A., Ruggeberg, B. J., Carr, L., Phillips, G. M., Odman, R. B. (2011). Doing competencies well: Best practices in competency modeling. *Personnel Psychology*, *64*, 225–262.
- Caruso, D., Salovey, P. (2017). *Jemocional'nyj intellekt rukovoditelja: kak razvivat' i primenjat'* [Emotional intelligence of the leader: how to develop and apply]. SPb.: Piter.

Goleman, D. (2016). Jemocional'nyj intellect [Emotional Intelligence]. M.: Mann, Ivanov i Ferber.

- Goleman, D., Boyatzis, R., McKee, A., (2002). *Primal leadership: Learning to lead with emotional intelligence.* Boston, MA: Harvard Business School Press.
- Gray, A. (2016). *10 skills you need to thrive in the Fourth Industrial Revolution*. URL: https://www. weforum.org/ (дата обращения 20.04.2019).
- Greenberg, D., Baron, R. (2004). *Organizacionnoe povedenie: ot teorii k praktike* [Organizational behavior: from theory to practice]. M.: Vershina.
- Khlevnaya, E. A. (2012). *Rol' emotsionalnogo intellekta v effektivnosti deyatelnosti* [The role of emotional intelligence in performance]: Diss. ... kand. psikhol. nauk, M.
- Khlevnaya, E. A., Kiseleva T.S. (2019). *Jemocional'nyj intellekt rukovoditelja v biznes-processah organizacii: monografija* [Emotional Intelligence of manager in business organization]. M: INFRA-M.
- Klimov, E. A. (2004). *Psikhologia professional'nogo samoopredelenia* [Psychology of professional self-determination]. M.: Academy.
- Loshkareva, E., Luksha, P., Ninenko, I., Smagin, I., Sudakov, D. (2018). *Doklad «Navyki budushhego. Chto nuzhno znať i umeť v novom slozhnom mire»* [Skills of the future. What you need to know and be able to do in a new complex World]. URL: https://worldskills.ru
- Mayer, J. D., Salovey, P. (1990). Emotional intelligence. *Imagination, Cognition, and Personality, 9,* 185–211.
- Mayer, J. D., Caruso, D. R., Salovey, P. (2016). The ability model of emotional intelligence: Principles and updates. *Emotion Review*, 8(4), 290-300.
- Mayer, J. D., Caruso, D. R, Salovey, P. (2002). *Mayer-Salovey-Caruso Emotional Intelligence Test* (*MSCEIT*). User's Manual. Toronto, Canada: MHS Publishers, 2002.
- Petrides, K. V. (2009). *Technical manual for the Trail Emotional Intelligence Questionnaires (TEIQue)*. London.
- Rubinshtein, S. L. (1989). Osnovy obshhej psihologii [Fundamentals of the general psychology]. T. 2. M.
- Schiemann, W. A., Ulrich, D. (2017). Rise of HR New Mandates for I-O. *Industrial and Organizational Psychology*, *10*(1), 3–25.
- Sergienko, Ye. A., Vetrova, I. I., Khlevnaya, Ye. A., Kiseleva, T. S. (2017). *Testovaya metodika TEI dlya izmereniya emotsional'nogo intellekta* [Test technique TEI to measure emotional intelligence.]. In D. V. Ushakov, A. A. Medyntsev (Eds.). *Kognitivnyye issledovaniya* (160–184). M.: Institut psikhologii RAN.

- Sergienko, Ye. A., Khlevnaya, Ye. A., Migun, Yu. P. (2019). Emotsional'nyi intellekt: razrabotka russkoyazychnoi metodiki TEI [Emotional Intelligence: Development of the Russian-Language Technique for EIT (Emotional Intelligence Test)]. *Psychological research*, *12*(63), 5.
- Sergienko, Ye. A., Vetrova, I. I. (2017). Russkojazychnaja adaptacija testa by J. Mayer, P. Salovey, D. Caruso «Jemocional'nyj intellekt» (MSCEIT V2.0) [Russian-language adaptation of the test J. Meyer, P. Salova, D. Caruso's "Emotional Intelligence" (MSCEIT V2.0)]. M.: Smysl.
- Teplov, B. M. (1941). Sposobnost' i odarennost'. *Scientific notes of the State scientifically issledovatelsky institute of psychology, T. 2.*

Vygotsky, L. S. (1984). Sobranie sochinenij: v 6 t. [Collected works: In the 6th]. M.

- $\label{eq:constraint} Zvonnikov, V.\,I., Kibanov, A.\,Ya.\,(2014).\,Professional'nyj\,standart\,menedzhera\,po\,upravleniju\,personalom$ 
  - ot trebovanij rabotodatelej k rezul'tatam obuchenija [The professional standard of a HR manager

— from employers' requirements to learning outcomes]. *Higher education today, 11, 2–8.* 

Received 28.02.2019



## The measurement ecosystem of project teams performance in the industrial enterprises

### Ulyana PODVERBNYKH

National Research University Higher School of Economics, Moscow, Russian Federation

Abstract. Purpose. The research is aimed at conceptual foundation and elaboration of applicable methods of ecosystem approach to teams labour assessment of prospective industrial projects. Unfavourable external environmental challenges as well as restricted financial and economic resources demand from Russian industrial enterprises rapid and systematic efforts in order to preserve and develop the industrial sphere in which our country is holding leadership role across the world. The concept of the research. The dynamic advance of product and technology innovations demanded today is unimaginable without innovations in management system. Business ecosystems are one of such innovations actively implemented in worldwide industry. The production cycle of an innovative industry core product is extremely complex and includes a quantity of functional directions and stages. Despite the fact that the project approach is considered to be an innovation in Russian industry, a lot of business is done by project teams such as collecting and analysing the requirements, creating projects, construction, production preparation, verification, validation and service support of the innovative industrial product; the project teams consist of the company's staff, partners, research organisations etc. Thus, a business ecosystem of project teams which are engaged in creation and promotion of innovations appears. The hypothesis of the research is based on the possibility of theoretical and empirical consideration of teams labour assessment of prospective industrial projects as an ecosystem of evaluation business processes. The R. Vidgen and X. F. Wang research (2006) became an evidence base for business processes ecosystem interpretation as well as the conceptual analysis of the assessment ecosystem correspondence with basic business ecosystem features such as multisubjectiveness, narrow specialisation of the subjects, coherence, integrity, systemising centre, the possibility of open communications, ability to co-evolve. The value of the results. A number of business processes of assessment ecosystem has been formulated including the assessment of the project results and its stages, the assessment of individual efficiency in teams, the assessment of the team members potential as well as the potential of the whole team. The following methods of business processes implementation has been proposed such as competency and role model of team members, check-lists of project results assessment and team readiness assessment.

**Keywords**: advanced industrial projects, team, labour evaluating ecosystem, interprofessional competences, soft-competences, potential.

### References

Barnard, C. I. (1956). *Organization and Management: Selected Papers*. Cambridge, Mass.: Harvard Univ. Press.

Basu, A. J., van Zyl, D. J. A. (2006). Industrial ecology framework for achieving cleaner production in the mining and minerals industry. *J. Clean. Prod.*, *14*(3–4), 299–304.

- Batovrin, V. K. (2012). Sistemnaia inzheneriia [System engineering]. *Kadry dlia innovatsionnogo klastera: Innovatsionnyi forum v ZATO.* g. Zheleznogorsk.
- Battistella, C., Colucci, K., De Toni, A. F., Nonino, F. (2013). Methodology of business ecosystems network analysis: A case study in Telecom Italia Future Centre. *Technological Forecasting and Social Change*, *80*(6), 1194–1210.
- Borovkov, A. I., Burdakov, S. F., Kliavin, O. I., Mel'nikova, I. P. et al. (2012). *Sovremennoe inzhenernoe obrazovanie* [Modern Engineer Education]. St. Petersburg, Sankt-Peterburgskii Politechn.Univ.

Castells, M. (2009). The Rise of the Network Society. *Information Age, Vol. 1*. Wiley-Blackwell.

- Despeisse, M., Ball, P. D., Evans, S., Levers, A. (2012). Industrial ecology at factory level a conceptual model. J. Clean. Prod., 31, 30–39.
- Frosch, R., Gallopoulos, N. (1989). Strategies for manufacturing. *Sci. Am., 261*, 144–152.
- Gawande, A. (2009). *The Checklist Manifesto: How to Get Things Right*. Metropolitan Books
- Gomez-Uranga, M., Miguel, J., C., Zabala-Iturriagagoitia, Z. M. (2014). Epigenetic economic dynamics: the evolution of big internet business ecosystems, evidence for patents. *Technovation*, *34*(3), 177–189.
- Gurtov, V. A., Garifullina, N. Yu., Sigova, S. V. (2016). O prognoznoj kadrovoj potrebnosti rossijskoj jekonomiki: kachestvennyj aspekt [About Forecast Stuff need of Russian Economy: Quality Aspect]. *Problemy prognozirovaniya*, *1*, 52–71.
- Hienerth, C., Lettl, C., Keinz, P. (2014). Synergies among producer firms, lead users, and user communities: the case of the LEGO producer-user ecosystem. *J. Prod. Innov. Manag.*, *31*(4), 848–866.
- Kauffman, S. (1993). The Origins of Order: Self Organization and Selection in Evolution , New York: Oxford University Press.
- Levenchuk, A. (2015). *Sistemnoinzhenernoe myshlenie* [System engineering thinking]. M.: TechInvestLab.
- Magee, C. L. (2004). Needs and Possibilities for Engineering Education: One Industrial. *Academic Perspective. Int. J. Engng Ed.*, 20(3), 341–352.
- Moore, J. F. (1993). Predators and prey: a new ecology of competition. *Harvard Business Review*, *71*, 76–86.
- Moore, J. F. (2005). Business ecosystems and the view from the firm. *The Antitrust Bulletin*. Fall.
- North, D. (2003). The Role of Institutions in Economic Development. *ECE Discussion Papers Series, 2,* UNECE.
- Rothschild, M. L., Holt, H. (1992). *Bionomics. Economy as Ecosystem*. Harvard Business School Press.
- Sanghi, S. (2016). The Handbook of Competency Mapping: Understanding, Designing and Implementing Competency Models in Organizations, 3<sup>rd</sup> Edition, Sage publ, India Pvt Ltd.
- Simon, H. A. (1961). *Administrative Behavior: A Study of Decision-making Processes in Administrative Organization*. 2<sup>d</sup> ed. New York: Macmillan.
- Spencer, L., Spencer, S. (2010). Kompetentsii na rabote [Competences at work]. M.: Hippo.
- Subetto, A. I. (1992). *Sistemogenetika i teorija ciklov* [System genetics and theory of cycles]. Part 2. M.: Mezhdun. ND Kondratyev Fund, ICPPC.
- Tansley, A. G. (1935). The use and abuse of vegetational concepts and terms. *Ecology*, *16*(3), 284–307.

Tsujimoto, M., Kajikawa Y., Tomita, J., Matsumoto, Y. (2018). A review of the ecosystem concept — Towards coherent ecosystem design. *Technological Forecasting and Social Change*, *136*, 49–58.

- Tsvetkova, A., Gustafsson, M., (2012). Business models for industrial ecosystems: a modular approach. *J. Clean. Prod., 29-30,* 246-254.
- Vidgen, R., Wang, X. F. (2006). From business process management to business process ecosystem. *J. Inf. Technol.*, *21*(4), 262-271.

- Williamson, O. E. (2000). The New Institutional Economics: Taking Stock, Looking Ahead. *Journal of Economic Literature*, *38*(3), 595–613.
- Zolotareva, N. M., Umarov, A. Yu. (Eds.). (2011). *Mezhdunarodnyi seminar po voprosam innovatsii i reformirovaniiu inzhenernogo obrazovaniia «Vsemirnaia initsiativa CDIO». Materialy dlia uchastnikov seminara* [International Workshop on Innovation and the Reform of Engineering Education "Worldwide CDIO Initiative": Materials for workshop participants.]. M.: National Research Univ. MISIS Publ.

Received 14.01.2019



# Social and psychological adaptation of young professionals in engineering company: ways to overcome generation challenges

### Tatyana VASILYEVA

Nizhny Novgorod Research Institute of Hygiene and Occupational Pathology, Nizhny Novgorod, Russia

### Veniamin ROMANOV

MOSCOW University of Humanities and Economics, Nizhny Novgorod Institute (branch), Nizhny Novgorod, Russia

Abstract. Purpose. The research discusses the specifics of the socio-psychological adaptation of young project engineers. The analysis of the results of studies conducted earlier allowed the authors to identify the distinctive aspirations of the modern representatives of the "millennials" generation to be "better, more successful, more professional", as well as the main reasons for the turnover of young professionals — the inattentive attitude of experienced staff towards them and the lack of compelling tasks. Study design. The research, consisting of three stages, is devoted to the study of the indicators of the professional sphere and the personality sphere of young specialists of an engineering company and the evaluation of the effectiveness of the coaching plan with elements of health preservation. The authors' project is aimed at optimization of the process of social and psychological adaptation at the stage of adjustment to the professional activity of young specialists, which constitutes the relevance of this work. The sampling included 20 young female engineers at the age of 24–26 years and having work experience in an engineering company from one to three years. Psychodiagnostics of the studied parameters was carried out using a set of standard methods. The obtained data were subjected to qualitative analysis and mathematical-statistical processing with the calculation of Student's *t*-test. Findings. The results of the initial psychodiagnostics have established the following: preference of a technical field of activity and intellectual personal type, the normal values of the scales of adaptability, the difference in the anxiety level from the test norm. A psychological follow-up project was tested at the second stage, and the comparative indicators of the subjects' personality sphere proved its effectiveness. Implications for practice. Recommendations about ways to build effective communication between young and qualified employees of a team (stage 3 of the study) have been developed. We found controversial issues that are of interest for further research on this topic. The results of the study may be useful to professionals who coach or lead the adaptation of the employees.

Keywords: young professionals, adaptation to professional activities, health-saving technology.

### References

Alekseevskij, A. A. (2015). Sotsial'no-professional'naya adaptatsiya molodykh spetsialistov: faktory vliyaniya, kriterii i pokazateli [Socio-professional adaptation of young professionals: influence factors, criteria and indicators]. *Mezhdunarodnyj nauchnyj zhurnal «Simvol nauki», 6*, 344–346.

- Batarshev, A. V. (2005). *Bazovye psikhologicheskie svojstva i samoopredelenie lichnosti: Prakticheskoe rukovodstvo po psikhologicheskoj diagnostike* [Basic psychological properties and selfdetermination of a person: A practical guide to psychological diagnosis]. SPb.: Rech'.
- Bulgakov, A. V. (2013). Psikhologicheskie mekhanizmy mezhgruppovoj adaptatsii v organizatsii kak resurs upravleniya ee izmeneniyami: sotsial'no-kognitivnyj analiz [Psychological mechanisms of intergroup adaptation in an organization as a resource for managing its changes: a socio-cognitive analysis]. *Organizational Psychology*, *3*(1), 46–77.
- Chen, L., Hannon, P. A., Laing, S. S., Kohn, M. J., Clark, K., Pritchard, S., Harris, J. R. (2015). Perceived workplace health support is associated with employee productivity. *American Journal of Health Promotion*, 29(3), 139–146.
- Doskin, V. A., Lavrent'eva, N. A., Miroshnikov, M. P., Sharaj, V. B. (1973). Test differentsirovannoj samootsenki funktsional'nogo sostoyaniya [The test of differentiated self-assessment of the functional state]. *Voprosy psikhologii, 6*, 141–145.
- Eliseev, O. P. (2003). *Praktikum po psikhologii lichnosti* [Workshop on the psychology of personality]. SPb.
- Inzhener-proektirovshhik (2010). *Bank interaktivnykh professiogramm* [Bank of interactive professiogram]. Retrieved from: http://prof.eduprof.ru/
- Ivanova, E. N. (2014). Sotsial'no-psikhologicheskie faktory adaptatsii molodykh spetsialistov [Sociopsychological factors of adaptation of young professionals]. *Nauka i obrazovanie. MGTU im. N. E. Bauman. Elektronnyj zhurnal, 12,* 128–136.
- Karymova, O. S., Churnosova, K. V. (2017). Sotsial'no-psikhologicheskaya adaptatsiya sotrudnikov kol-lektiva [Socio-psychological adaptation of staff members of the collective]. *ANI: pedagogika i psikhologiya*, *6*(1), 130–132.
- Leonova, A. B., Sultanova, F. R. (2018). Motivatsionnye prediktory ehffektivnosti deyatel'nosti proektnykh i proizvodstvennykh organizatsii [Motivational predictors of the effectiveness of design and production organizations]. *Experimental psychology*, *11*(1), 114–127.
- Nicheporuk, L. M. (2015). Sotsial'no-psikhologicheskij trening professional'nykh navykov: problema perenosa [Socio-psychological training of professional skills: transfer problem]. *Organizational Psychology*, *5*(1), 91–103.
- Nikolaevskij, E. N. (2016). Rekomendatsii po zdorov'esberezheniyu rabotnikov organizatsii [Recommendations for the health of employees of the organization]. *Mezhdunarodnyj nauchnyj zhurnal «Innovatsionnaya nauka», 7–8,* 124–126.
- Plutova, M. I. (2016). Adaptatsiya i zakreplenie molodykh spetsialistov za rubezhom [Adaptation and consolidation of young professionals abroad]. *Human Progress, 2*(5), 10–10.
- Ryan, K. M., King, E. B., Finkelstein, L. M. (2015). Younger workers' metastereotypes, workplace mood, attitudes, and behaviors. *Journal of Managerial Psychology*, *30*(1), 54–70.
- Shingaev, S. M. (2015). Psikhologicheskie faktory professional'nogozdorov'ya molodykh menedzherov na ehtape adaptatsii k professional'noj deyatel'nosti [Psychological factors of professional health of young managers at the stage of adaptation to professional activity]. *Izvestiya Irkutskogo gosudarstvennogo universiteta, 13. Seriya «Psikhologiya»,* 53–61.
- Smirnova, A. V., Kochetkova, R. M., Korotina, E. V. (2017). Adaptatsiya personala: eyo formy i vidy. Osobennosti adaptatsii molodykh spetsialistov [Adaptation of personnel: its forms and types. Features adaptation of young professionals]. *Vestnik UlGTU, 4,* 59–61.

Vartegg, E., Kalinenko, V. A. (2006). *Risunochnyj test Vartegga* [Vartegg's pictorial test]. M.: Smysl.

Zhukov, Yu. M. (2015). Issledovanie dejstviem v nauke i praktike: promyshlennyj period [Action research in science and practice: industrial period]. *Organizational Psychology*, *5*(3), 49–67.



## The role of organizational identification in organizational change

### Elena NAUMTSEVA

LLC SN-Consulting, Moscow, Russian Federation

Abstract. The *purpose* of this article: to generalize and systematize the study of organizational identification and its role in the situation of organizational change. Approach. The article considers the concept of "organizational identification" and approaches to its study: social constructionism, the theory of social identity, the theory of social self-categorization, the theory of the social actor, including external attribution of action and external attribution of intentionality, as well as functionalist, psychodynamic and postmodernist approaches (He, 2013). It focuses separately on the foci of organizational identification (identification with the organization and identification with the working group) in a situation of change, their predictors. The focus is on the interrelation of two foci of organizational identification with factors of readiness for organizational change: organizational support, assessment of the valence of change, relevance of change, and assessment of self-efficacy. The role of organizational identification in a situation of change in creating readiness or resistance to change is analyzed. Findings. Individual attitudes and behavior (intention to quit and extra-role behavior) and group parameters (communication climate and strategic consensus) demonstrate differences in the relationship with the two focuses of organizational identification. This gives us reason to assume that psychological readiness for organizational changes, viewed as an individual setting, will be associated with organizational identification and identification with the working group in different ways. Thus, a high level of organizational identification can both increase willingness to change and reduce it. Managers need to avoid developing a sense of threat to the employee's identity in a situation of change so that the willingness to change remains high. The value of the results. Outlined directions for further research lie in the following areas: an empirical test of assumptions about the positive relationship of identification with the organization and readiness for organizational change; empirical testing of the assumption about the negative connection of identification with the working group and readiness for organizational changes; study of the contribution of identification with the organization and identification with the working group in the formation of readiness for organizational change.

**Keywords**: readiness for organizational changes, organizational identification, work group identification, identification with the organization.

#### References

Ashforth, B. E., Mael, F. (1989). Social Identity Theory and the Organization. *Academy of Management Review*, 14, 20–39.

Bartels J., Pruyn A., De Jong M., Joustra I. (2006). Multiple organizational identification levels and the impact of perceived external prestige and communication climate. *Journal of Organizational Behavior*, *28*(2), 173–190.

- Berger, P., Lukman T. (1995). *Sotsial'noye konstruirovaniye real'nosti. Traktat po sotsiologii znaniya* [Social construction of reality. Treatise on the sociology of knowledge]. M.: Medium.
- Bouchikhi, H., Kimberly, J. R. (2003). Escaping the identity trap. *MIT Sloan Management Review*, 44(3), 20–26.
- Brewer, M. B., Gardner, W. (1996). Who Is This 'We'? Levels of Collective Identity and Self Representations. *Journal of Personality and Social Psychology*, *71*(1), 83–93.
- Brown, A. D. (2015). Identities and identity work in organizations. *International Journal of Management Reviews*, *17*, 20–40.
- Brown, A. D., Humphreys, M., Gurney, P. M. (2005). Narrative, identity and change: A case study of Laskarina Holidays. *Journal of Organizational Change Management*, *18*, 312–326.
- Brown, A. D., Starkey, K. (2000). Organizational identity and organizational learning: A psychodynamic approach. *Academy of Management Review, 25*, 102–120.
- Burmistrova, O. N. (2010). *Organizatsionnaya identifikatsiya i otsenka sotrudnikami effektivnosti deyatel'nosti rukovoditelya* [Organizational identification and evaluation by employees of the effectiveness of the activities of a manager]: diss. ... kand. psikhol. nauk. Moscow.
- Chatman, J., Bell, N., Staw, B. (1986). The managed thought: The role of self-justification and impression management in organizational settings. In H. Sims, D. Gioia (Eds.). *The thinking organization: Dynamics of organizational social cognition* (191–214). San Francisco, CA: Jossey-Bass.
- Chreim, S. (2002). Influencing organizational identification during major change: A communication based perspective. *Human Relations*, *55*(9), 1117–1137.
- Christopher, W. J. Steele, B., King, G. (2011). Collective Intentionality in Organizations: A Meta-Ethnography of Identity and Strategizing. In S. R. Thye, E. J. Lawler (Eds.). *Advances in Group Processes* (59–95). Emerald Group Publishing Limited.
- Conroy S., Henle C., Shore L., Stelman S. (2016). Where there is light, there is dark: A review of the detrimental outcomes of high organizational identification. *Journal of Organizational Behavior*, *38*, 184–203
- Diamond, M. A. (1993). *The unconscious life of organizations, interpreting organizational identity*. Westport, CT: Quorum Books.
- Dick, van R., Ullrich, J., Tissington, P. A. (2006). Working under a black cloud: How to sustain organizational identification after a merger. British Journal of Management, 17(S1), S69–S79.
- Drzensky, F., Egold, N., van Dick, R. (2012). Ready for a Change? A Longitudinal Study of Antecedents, Consequences and Contingencies of Readiness for Change. *Journal of Change Management*, *12*(1), 95–111.
- Dutton, J. E., Heaphy, E. D. (2003). *The power of high-quality connections. Positive organizational scholarship: Foundations of a new discipline*. San Francisco, CA: Berrent-Koehler.
- Dutton, J., Dukerich, J., Harquail, C. (1994). Organizational Images and Member Identification. *Administrative Science Quarterly*, *39*(2), 239–263. doi:10.2307/2393235
- Edwards, M. R., Peccei, R. (2010). Perceived organizational support, organizational identification, and employee outcomes: Testing a simultaneous multifoci model. *Journal of Personnel Psychology*, 9(1), 17–26.
- Eisenbeiss, K. K., Otten, S. (2008). When do employees identify? An analysis of crosssectional and longitudinal predictors of training group and organizational identification. *Journal of Applied Social Psychology*, *38*(8), 2132–2151.
- Ellemers, N. (2003). Identity, culture, and change in organizations: a social identity analysis and three illustrative cases. In S. A. Haslam, D. van Knippenberg, M. J. Platow, N. Ellemers (Eds.). Social Identity at Work: Developing Theory for Organizational Practice (191–203). Philadelphia: Psychology Press.

Erikson, E. H. (1968). Identity: Youth and Crisis. New York: W. W. Norton.

- Ertürk, A. (2012). Linking Psychological Empowerment to Innovation Capability: Investigating the Moderating Effect of Supervisory Trust. *International Journal of Business and Social Science*, *3*(14), 153–165.
- Fiol, C. M. (2002). Capitalizing on paradox: The role of language in transforming organizational identities. *Organization Science*, *13*(6), 653–666.
- Foote, N. (1951). Identification as the basis for a theory of motivation. *American Sociological Review*, *16*, 14–21.
- Gaertner, K. N. (1989). Winning and losing: Understanding managers' reactions to strategic change. *Human Relations, 42*, 527–546.
- Gautam, T., van Dick R., Wagner, U. (2004). Organizational identification and organizational commitment: Distinct aspects of two related concepts. *Asian Journal of Social Psychology*, *7*, 301–315.
- Gioia, D. A., Patvardhan, S. D., Hamilton, A. L, .Corley, K. G. (2013). Organizational identity formation and change. *The Academy of Management Annals*, *7*, 123–192.
- Gioia, D. A., Schultz, M., Corley, K. G. (2000). Organizational identity, image, and adaptive instability. *Academy of Management Review*, *25*, 63–81.
- Goffman, E. (1959). The Presentation of Self in Everyday Life. Garden City, N.Y.
- Grebenyuk, Ye. B. (2016). Konstruktsionistskiye podkhody v organizatsionnom konsul'tirovanii [Constructionist approaches in organizational consulting]. *Organizational psychology*, 6(4), 86–103.
- Haslam, S. A., Cornelissen, J. P., Werner, M. D. (2017). Metatheories and Metaphors of Organizational Identity: Integrating Social Constructionist, Social Identity, and Social Actor Perspectives within a Social Interactionist Model. *International Journal of Management Reviews*, 19(3), 318–336.
- He, H., Brown, A. D. (2013). Organizational Identity and Organizational Identification: A Review of the Literature and Suggestions for Future Research. *Group & Organization Management, 38*(1), 3–35.
- Hekman, D., Steensma, K., Bigley, G. Hereford, J. (2009). Effects of organizational and professional identification on the relationship between administrators' social influence and professional employees' adoption of new work behavior. *The Journal of applied psychology*, *94*, 1325–1335.
- Hogg, M., Terry, D., White, K. (1995). A tale of two theories: A critical comparison of identity theory with social identity theory. *Social Psychology Quarterly, 58*, 255–269.
- Holt, D. T., Helfrich, C., Hall, C. G., Weiner, B. J. (2010). Are You Ready? How Health Professionals Can Comprehensively Conceptualize Readiness for Change. *Journal of General Internal Medicine, 25*, 50–55.
- Ivanova, N. L., Stroh, W. A., Lebedeva, N. M. (Eds.). (2009). *Identichnost' i organizatsiya v menyayushchemsya mire: sbornik nauchnykh statey* [Identity and organization in a changing world: a collection of scientific articles]. M. : Izd. dom HSE.
- Iskandarova, Ye. S., Stroh, W. A. (2011). Dinamika priverzhennosti personala v protsesse sliyaniya organizatsiy [Dynamics of staff commitment in the merger process]. In W. A. Shtroo, N. L. Ivanova, N. V. Antonova (Eds.). *Psikhologicheskiye problemy sovremennogo biznesa* (160–181). Moscow: Izd. dom HSE.
- Jetten, J., A., O'Brien, Trindall, N. (2002). Changing identity: Predicting adjustment to organizational restructure as a function of subgroup and superordinate identification. *British Journal of Social Psychology*, *41*, 281–297.

- Klimov, A. A. (2015). *Identifikatsiya s organizatsiyey i rabochey gruppoy kak faktor ekstrarolevogo povedeniya rabotnika* [Identification with the organization and the working group as a factor in employee extra-role behavior]: dis. ... kand. dis. Moscow.
- Knippenberg van, D., Ellemers, N. (2003). Social identity and group performance: Identification as the key to group-oriented effort. In S. A. Haslam, D. van Knippenberg, M. J. Platow, N. Ellemers (Eds.). *Social identity at work: Developing theory for organizational practice* (29–42). New York, N.Y., US: Psychology Press.
- Knippenberg, van B., Martin, L., Tyler, T. (2006). Process-orientation versus outcome-orientation during organizational change: The role of organizational identification. *Journal of Organizational Behavior*, 27, 685–704.
- Knippenberg, van B., Slebos, E. (2006). Organizational identification versus organizational commitment: Self-definition, social exchange, and job attitudes. *Journal of Organizational Behavior*, *27*, 571–584.
- Knippenberg, van, D., van Schie, E. C. (2000). Foci and correlates of organizational identification. *Journal of Occupational and Organizational Psychology*, 73(2), 137–147.
- Kramer, R. M. (1991) Intergroup Relations and Organizational Dilemmas: The Role of Categorization Processes. *Research in Organizational Behavior, 13,* 191–228.
- Kreiner, G. E., Ashforth, B. E. (2004). Evidence toward an expanded model of organizational identification. *Journal of Organizational Behavior, 25*, 1–27.
- Lammers, J. C., Garcia, M. A. (2009). Exploring the concept of "profession" for organizational communication research: Institutional influences in a veterinary organization. *Management Communication Quarterly*, *22*, 357–384.
- Lee, E., Park, T., Koo, B. (2015). Identifying organizational identification as a basis for attitudes and behaviors: A meta-analytic review. *Psychological Bulletin*, *141*(5), 1049–1080.
- Lin, Chun-Yu. (2016). *The effect of self-efficacy on organizational identification under organizational change and the role of task interdependence* (dissertation). National Taibay University.
- Lipatov, S. A. (2004). Problema organizatsionnoy priverzhennosti i identifikatsii s tochki zreniya sotsial'noy psikhologii [The problem of organizational commitment and identification from the point of view of social psychology]. *Mir psikhologii*, *2*, 142–148.
- Lipatov, S. A. (2008). Sotsial'naya identichnost' rabotnikov v organizatsionnykh usloviyakh [Social identity of workers in organizational conditions]. In: N. L. Ivanova, N. M. Lebedeva, V. A. Shtroo (Eds.). *Identichnost' i organizatsiya v menyayushchemsya mire* (191–212). M.: Izd. dom HSE.
- Lipatov, S. A., Lovakov, A. V. (2010). Sovremennyye issledovaniya organizatsionnoy identifikatsii v zarubezhnoy psikhologii [Modern studies of organizational identification in foreign psychology]. *Natsional'nyy psikhologicheskiy zhurnal, 1*(3), 70–75.
- Lipponen, J., Wisse, B., Jetten, J. (2017). The different paths to post-merger identification for employees from high and low status pre-merger organizations. *Journal of Organizational Behavior, 38*, 692–711.
- Lipponen, J., Wisse, B., Perälä, J. (2011). Perceived Justice and Group Identification: The Moderating Role of Previous Identification. *Journal of Personnel Psychology*, *10*, 13–23.
- Lovakov, A. V., Lipatov, S. A. (2011). Organizatsionnaya identifikatsiya i priverzhennost' personala: skhodstvo i razlichiye [Organizational identification and commitment of staff: similarities and differences]. *Psikhologiya. Zhurnal Vysshey shkoly ekonomiki*, *8*(2), 69–80.
- Luman, N. (2007). Vvedeniye v sistemnuyu teoriyu [Introduction to system theory]. M.: Logos.
- Madsen, S. R., John, C. R, Miller, D. (2006). Influential Factors in individual readiness for Change. *Journal* of Business and Management, 12(2), 93–110.
- Mael, F., Tetrick, L. (1992). Identifying organizational identification. *Educational and Psychological Measurement*, *52*, 813–824.
- March, J. G., Simon H. A. (1958). Organizations. New York: Wiley.

- Mead, G. H. (1934). *Mind, Self, and Society: From the Standpoint of a Social Behaviorist*. Chicago, IL: University Chicago Press.
- Miscenko, D., Day, D. (2016). Identity and identification at work. *Organizational Psychology Review*, 6(3), 215–247.
- Moreland, R. L., Levine, J. M. (2001). Socialization in organizations and work groups. In M. Turner (Ed.) *Groups at work: Theory and research* (69–112). Mahwah, N.J.: Erlbaum.
- Nesmeyanova, R. K., Lipatov, S. A. (2018). Aktual'nyye tendentsii issledovaniya organizatsionnoy identifikatsii v zarubezhnoy psikhologii [Current trends in the study of organizational identification in foreign psychology]. *Chelovecheskiy kapital*, *1*(109), 60–72.
- Oakes, P. J., Haslam, S. A., Turner, J. C. (1994). Stereotyping and Social Reality. Oxford: Blackwell.
- Oakes, P., Turner, J. (1986). Distinctiveness and the salience of social category memberships: Is there an automatic perceptual bias towards novelty? *European Journal of Social Psychology*, *16*, 325–344.
- Oglensky, B. D. (2008). The ambivalent dynamics of loyalty in membership. *Human Relations, 61*, 419–448.
- Olkkonen, M.-E., Lipponen, J. (2006). Relationships between organizational justice, identification with organization and work unit, and group-related outcomes. *Organizational Behavior and Human Decision Processes*, *100*(2), 202–215.
- Phillips, N., Tracey, P., Kraatz, M. (2016). Organizational Identity in Institutional Theory: Taking Stock and Moving Forward. In M. G. Pratt, M. Schultz, B. E. Ashforth, D. Ravasi (Eds.). *Oxford Handbook of Organizational Identity* (353–373). Oxford: Oxford University Press.
- Porck, J. P., van Knippenberg, D., Tarakci, M., Ateş, N. Y., Groenen, P. J. F., de Haas, M. (2018). Do Group and Organizational Identification Help or Hurt Intergroup Strategic Consensus? *Journal of Management*, *July*, *23*, 1–27. doi: 10.1177/0149206318788434
- Pratt, M. G. (2000). The good, the bad, and the ambivalent: Managing identification among Amway distributors. *Administrative Science Quarterly*, *45*, 456–493.
- Reade, C. (2001b). Antecedents of organizational identification in multinational corporations: Fostering psychological attachment to the local subsidiary and the global organization. *International Journal of Human Resource Management*, *12*, 1269–1291.
- Richter, A. W., West, M. A., van Dick, R., Dawson, J. F. (2006). Boundary spanners' identification, intergroup contact, and effective intergroup relations. *Academy of Management Journal*, 49(6), 1252–1269.
- Riketta, M. (2005). Organizational identification: A meta–analysis. *Journal of Vocational Behavior, 66*(2), 358–384.
- Riketta, M., Dick, van R. V. (2005). Foci of attachment in organizations: A meta-analytic comparison of the strength and correlates of workgroup versus organizational identification and commitment. *Journal of Vocational Behavior, 67*, 490–510.
- Riketta, M., van Dick, R. (2005). Foci of attachment in organizations: A meta-analytic comparison of the strength and correlates of workgroup versus organizational identification and commitment. *Journal of Vocational Behavior*, 67(3), 490–510.
- Riordan, C., Weatherly, E. (1999). Defining and measuring employees' identification with their workgroups. *Educational and Psychological Measurement*, *59*, 310–324.
- Seidl, D. (2005). *Organisational identity and self-transformation, an autopoietic perspective*. Hants, UK: Ashgate.
- Selznick, P. (1948). Foundations of the Theory of Organization. *American Sociological Review, 13*(1), 25–35.
- Stinchcombe, A. L. (1965). Social Structure and Organizations. In March, J. P. (Ed.), *Handbook of Organizations*, Rand McNally, Chicago.

- Stroh, W. A. (2009). Sliyaniye i pogloshcheniye organizatsiy v psikhologicheskom issledovanii [Mergers and acquisitions of organizations in the psychological study]. In A. Ye. Karlik, E. Lokshina (Eds.). II Mezhdunarodnaya nauchno-prakticheskaya konferentsiya «Ekonomicheskaya psikhologiya: sovremennyye problemy i perspektivy razvitiya» 24–26 noyabrya 2009 g.: Materialy konferentsii (319–323). SPb. : Izd-vo SPbGUEF.
- Sveningsson, S. Alvesson, M. (2003). Managing managerial identities: organizational fragmentation, discourse and identity struggle. *Human Relations*, *56*, 1163–1193.
- Tajfel, H., Turner, J. C. (1979). The Social Psychology of Group Relations. In W. G. Austin and S. Worchel (Edit.). *The social psychology of intergroup relations* (33–37). Monterey, CA: Brooks-Cole.
- Tosti-Kharas, J. (2012). Continued organizational identification following involuntary job loss. *Journal of Managerial Psychology*, 27(8), 829–847.
- Ullrich, J., Wieseke, J., Dick, van R. V. (2005). Continuity and change in mergers and acquisitions: A social identity case study of a German industrial merger. *Journal of Management Studies*, *42*, 1549–1569.
- Vakola, M. (2013). Multilevel Readiness to Organizational Change: A Conceptual Approach. *Journal of Change Management*, *13*(1), 96–109.
- Whetten, D. (2006). Albert and Whetten Revisited: Strengthening the Concept of Organizational Identity. *Journal of Management Inquiry, 5,* 219–234.
- Whetten, D. A. Mackey, A. (2002). Asocial actor conception of organizational identity and its implications for the study of organizational reputation. *Business and Society*, *41*, 393–414.
- Wilder, D. A. (1981). Perceiving persons as a group: Categorization and ingroup relations. In D. L. Hamilton (Ed.). *Cognitive processes in stereotyping and intergroup behavior* (213–257). Hillsdale, N.J.: Erlbaum.
- Williams, E., Connaughton, S. (2012). Expressions of Identifications: The Nature of Talk and Identity Tensions Among Organizational Members in a Struggling Organization. *Communication Studies*, 63(4), 457–481.

Received 18.03.2019



### Personal Resources and Burnout: Evidence from a Study among Librarians of Moscow Region

### Nikita KOLACHEV

#### **Evgeny OSIN**

National Research University «Higher School of Economics», Moscow, Russian Federation

### Wilmar SCHAUFELI

Utrecht University, Utrecht, The Netherlands

### Steffie DESART

Leuven University, Leuven, Belgium

**Abstract**. *Purpose*. The paper is aimed to study the level of burnout and its relations to personal resources in librarians of Moscow region. *Method*. The sample is comprised of 504 respondents, ranging from 17 to 72 years old. The most of the participants is women (96%). To measure burnout, a model proposed by V. Shaufeli and S. Desart was used. The main constructs of personal resources were optimism, hardiness and self-efficacy. As the main method of analysis, multi-level regression was used, which is the most preferable when analyzing clustered data, so that the contribution of any variables is not overestimated. As a preliminary analysis, a measurement model of burnout was validated using confirmatory factor analysis (with first and second order factors). *Findings*. It was shown, that the respondents' level of burnout is quite low, personal resources are strongly and negatively related to burnout ( $r_s = -.64$ , p < .01). The effect of personal resources varies across libraries ( $\beta = -.08$ , 95% *CI* [-.04; -.12]), however, is the same amongst rural and urban library workers ( $\beta = .03$ , 95% *CI* [-.15; .21]). In addition to personal resources, age was a significant predictor of the level of burnout ( $\beta = -.10$ , 95% *CI* [-.18; -.02]), while the work experience turned out to be insignificant. *Value of the results*. In conclusion, the results of the paper are discussed with previous studies, as well as the possibility of professional development of librarians, considering their psychological state.

Keywords: burnout, personal resources, optimism, self-efficacy, hardiness.

### Funding

The article was prepared within the framework of the HSE University Basic Research Program and funded by the Russian Academic Excellence Project «5—100».

### References

- Ahmad, S., Zulkurnain, N. N. A., Khairushalimi, F. I. (2016). Assessing the Validity and Reliability of a Measurement Model in Structural Equation Modeling (SEM). *British Journal of Mathematics & Computer Science*, *15*(3), 1–8.
- Airila, A., Hakanen, J. J., Schaufeli, W. B., Luukkonen, R., Punakallio, A., Lusa, S. (2014). Are job and personal resources associated with work ability 10 years later? The mediating role of work engagement. *Work & Stress, 28*(1), 87–105.
- Amini Faskhodi, A., Siyyari, M. (2018). Dimensions of Work Engagement and Teacher Burnout: A Study of Relations among Iranian EFL Teachers. *Australian Journal of Teacher Education*, 43(1), 78–93.
- Attafar, A., Asl, N. S., Shahin, A. (2011). Effects of demographic and personal factors on job burnout: An empirical study in Iran. *International Journal of Management, 28*(4), 275-286.
- Bakker, A. B., Demerouti, E. (2007). The Job Demands-Resources Model: State of the Art. *Journal of Managerial Psychology*, *22*(3), 309–328.
- Bakker, A. B., Demerouti, E. (2008). Towards a model of work engagement. *Career Development International*, *13*(3), 209–223.
- Bryant, F. B., Cvengros, J. A. (2004). Distinguishing hope and optimism: Two sides of a coin, or two separate coins? *Journal of Social and Clinical Psychology*, *23*(2), 273–302.
- Demerouti, E., Bakker, A. B., Nachreiner, F., Schaufeli, W. B. (2001). The job demands-resources model of burnout. *The Journal of applied psychology*, *86*(3), 499–512.
- Desart, S., Schaufeli, W. B., De Witte, H. (2017). Op zoek naar een nieuwe definitie van burnout. *Overwerk, 1,* 86–92.
- Dimunová, L., Nagyová, I. (2012). The Relationship between Burnout and the Length of Work Experience in Nurses and Midwives in the Slovak Republic. *Profese Online*, *5*(1), 1–4.
- Garrosa, E., Moreno-Jiménez, B., Rodríguez-Muñoz, A., Rodríguez-Carvajal, R. (2011). Role stress and personal resources in nursing: a cross-sectional study of burnout and engagement. *International journal of nursing studies, 48*(4), 479–489.
- Gordeeva, T. O., Osin, E. N., Shevyahova, V. Yu. (2009). *Diagnostika optimizma kak stilya ob"yasneniya uspekhov i neudach: Oprosnik STOUN* [Diagnostics of optimism as a style of explaining successes and failures: STONE Questionnaire]. Moskva: Smysl.
- Hair, J. E., Back, W. C., Babin, B. J., Rolph, E. A. (2010). *Multivariate data analysis*. New Jersey: Pearson Hall.
- Harwell, K. (2008) Burnout Strategies for Librarians. *Journal of Business & Finance Librarianship*, *13*(3), 379–390. DOI: 1.1080/08963560802183021
- Harwell, K. (2013). Burnout and job engagement among business librarians. *Library Leadership and Management*, *27*(1–2).
- Hobfoll, S. E., Canetti-Nisim, D., Johnson, R. J., Varley, J., Palmieri, P. A., Galea, S. (2008). The association of exposure, risk and resiliency factors with PTSD among Jews and Arabs exposed to repeated acts of terrorism in Israel. *Journal of Traumatic Stress, 21*, 9–21.
- Hobfoll, S. E., Shirom, A. (1993). Stress and burnout in the workplace: Conservation of resources. In T. Golombiewski (Eds.), *Handbook of organizational behavior* (41–61). New York: Marcel Dekker.
- Ivanova, T. Yu. (2016). *Funkcional'naya rol' lichnostnyh resursov v obespechenii psihologicheskogo blagopoluchiya* [The functional role of personal resources in ensuring psychological well-being]. Moskva: MGU Lomonosova.
- Ivanova, T. Yu., Leont'ev, D. A., Osin, E. N., Rasskazova, E. I., Kosheleva, N. V. (2018). Sovremennye problemy izucheniya lichnostnyh resursov v professional'noj deyatel'nosti [Modern problems of studying personal resources in professional activities]. *Organizational Psychology*, *8*(1), 85–121.

- Iwanaga, M., Yokoyama, H., Seiwa, H. (2004). Coping availability and stress reduction for optimistic and pessimistic individuals. *Personality and Individual Differences*, *36*(1), 11–22.
- Kazachenkova, L. (2018). Biblioteki Moskovskoj oblasti: perezagruzka 2018 [Libraries of the Moscow Region: Reboot 2018]. Sovremennaya biblioteka. Dostup: https://modern-lib.ru/ byblyoteky-moskovskoi-oblasty-perezagruzka-2018
- Khachaturova, M. R. (2012). Lichnostnye resursy sovladaniya s organizacionnym konfliktom [Personal resources of coping with organizational conflict]. *Organizational psychology*, 2(3), 16–31.
- Kline, R. B. (2011). *Principles and practice of structural equation modeling* (3<sup>rd</sup> ed.). New York, NY: Guilford Press.
- Knani, M., Fournier, P.-S. (2013). Burnout, Job Characteristics, and Intent to Leave: Does Work Experience Have Any Effect. *Journal of Emerging Trends in Economics and Management Sciences*, 4(4), 403–408.
- Kotze, M. (2018). How job resources and personal resources influence work engagement and burnout. *African Journal of Economic and Management Studies*, *9*(2), 148–164.
- Laschinger, H. K. S., Fida, R. (2014). New nurses burnout and workplace wellbeing: The influence of authentic leadership and psychological capital. *Burnout Research*, 1(1), 19–28.
- Leont'ev, D. A., Rasskazova, E. A. (2006). Test zhiznestojkosti [Viability test]. Moskva: Smysl.
- Luthans, F. (2002). Positive organizational behavior: Developing and managing psychological strengths. *Academy of Management Perspectives*, *16*(1), 57–72.
- Luthans, F., Avolio, B. J., Avey, J. B., Norman, S. M. (2007). Positive psychological capital: Measurement and relationship with performance and satisfaction. *Personnel Psychology*, *60*(3), 541–572.
- Maddi, S. (1998). Dispositional Hardiness in Health and Effectiveness. In H. S. Friedman (Ed.), *Encyclopedia of Mental Health* (323–335). San Diego (CA): Academic Press.
- Mäkikangas, A., Kinnunen, U. (2003). Psychosocial work stressors and well-being: Self-esteem and optimism as moderators in a one-year longitudinal sample. *Personality and Individual Differences*, *35*(3), 537–557.
- Maslach, C., Schaufeli, W. B., Leiter, M. P. (2001). Job burnout. Annual Review of Psychology, 52, 397–422.
- Nijp, H. H., Beckers, D. G., Geurts, S. A., Tucker, P. T., Kompier, M. A. (2012). Systematic review on the association between employee worktime control and work-non-work balance, health and well-being, and job-related outcomes. *Scandinavian journal of work, environment & health, 38*(4), 299–313.
- Osin, E. N. (2013). Faktornaya struktura kratkoj versii Testa zhiznestojkosti [The factor structure of the short version of the Viability Test]. *Organizational Psychology*, *3*(3), 42–60.
- Osin, E. N., Gorbunova, A. A., Gordeeva, T. O., Ivanova, T. Yu., Kosheleva, N. V., Ovchinnikova (Mandrikova), E. Yu. (2017). Professional'naya motivaciya sotrudnikov rossijskih predpriyatij: diagnostika i svyazi s blagopoluchiem i uspeshnost'yu deyatel'nosti [Professional motivation of employees of Russian enterprises: diagnostics and links with well-being and success of activities]. *Organizational Psychology*, 7(2), 21–49.
- Rhemtulla, M., Brosseau-Liard, P. E., Savalei, V. (2012). When can categorical variables be treated as continuous? A comparison of robust continuous and categorical SEM estimation methods under suboptimal conditions. *Psychological methods*, *17*(3), 354-373.
- Salyers, M. P., Watkins, M. A., Painter, A., Snajdr, E. A., Gilmer, L. O., Garabrant, J. M., Henry, N. H. (2018). Predictors of burnout in public library employees. *Journal of Librarianship and Information Science*, 1–1.
- Schaufeli, W. B. (2017). Applying the Job Demands-Resources model: A 'how to' guide to measuring and tackling work engagement and burnout. *Organizational Dynamics*, *46*, 120–132.
- Schaufeli, W. B., Bakker, A. B. (2004). Job demands, job resources, and their relationship with burnout and engagement: A multi-sample study. *Journal of Organizational Behavior, 25*(3), 293–315.

- Schunck, R. (2016). Cluster Size and Aggregated Level 2 Variables in Multilevel Models. A Cautionary Note. *Methods, data, analyses, 10*(1), 97–108.
- Schwarzer, R., Jerusalem, M., Romek, V. (1996). Russkaya versiya shkaly obshchej samoehffektivnosti R. Schwarzera i M. Jerusalema [The scale of the overall self-efficacy of R. Schwarzer and M. Jerusalem]. *Foreign psychology, 7*, 71–76.
- Seligman, M. E. P., Kaslow, N. J., Alloy, L. B., Peterson, C., Tanenbaum, R. L., Abramson, L. Y. (1984). Attributional style and depressive symptoms among children. *Journal of Abnormal Psychology*, *93*, 235–238.
- Sheesley, D. F. (2001). Burnout and the academic teaching librarian: An examination of the problem and suggested solution. *Journal of Academic Librarianship*, *27*(6), 447–451.
- Smith, N. M., Nelson, V. C. (1983). The implications of burnout for the special libraries. *Special Libraries*, 74(1), 14–19.
- Smith, N. M., Nielsen, L. F. (1984). Burnout: a survey of corporate librarians. *Special Libraries*, 75(3), 221–227.
- Snijders, T. A. B., Bosker, R. J. (2012). *Multilevel analysis: An introduction to basic and advanced multilevel modeling* (2<sup>nd</sup> ed.). Los Angeles, CA: Sage.
- Tarcan, G. Y., Tarcan, M., Top, M. (2017). An analysis of the relationship between burnout and job satisfaction among emergency health professionals. Applied Nursing Research, 34, 40–47.
- Togia, A. (2005). Measurement of burnout and the influence of background characteristics in Greek academic librarians. *Library Management*, *26*(3), 130–138.
- Vokić, N. P., Hernaus, T. (2015). *The triad of job satisfaction, work engagement and employee loyalty The interplay among the concepts* (EFZG Working Papers Series No. 1507). Faculty of Economics and Business, University of Zagreb. Retrieved from https://ideas.repec.org/p/zag/wpaper/1507.html
- West, C. P., Schaufeli, W., Maslach, C. (2017). Measurement challenges and opportunities regarding job burnout. In M. P. Leiter (Chair), *Measurement Challenges and Opportunities. Symposium conducted at the conference "Work, Stress and Health"*, Minneapolis.
- Youssef, C. M., Luthans, F. (2007). Positive Organizational Behavior in the Workplace: The Impact of Hope, Optimism, and Resilience. *Journal of Management*, *33*(5), 774–780.

Received 18.02.2019



## 20 most cited and 20 most recent articles about organizational commitment

Information about the 20 most cited and 20 most recent articles about organizational commitment have been collected from the Web of Science database. All publications have been found in the interdisciplinary fields of psychology. The search was performed on the query "organizational commitment" in the themes of English-speaking publications within the following areas: management, applied psychology, organizational and occupational psychology. All data act trivial at the time June 19, 2019.

Keywords: organizational commitment; bibliometrics; citation.

No.	The title and the output	Number of citations
1.	Mowday, R. T., Steers, R. M., Porter, L. W. (1979). The measurement of organizational commitment. <i>Journal of vocational behavior</i> , 14(2), 224–247.	2854
2.	Mathieu, J. E., Zajac, D. M. (1990). A review and meta-analysis of the antecedents, correlates, and consequences of organizational commitment. <i>Psychological bulletin</i> , <i>108</i> (2), 171–194.	2247
3.	Williams, L. J., Anderson, S. E. (1991). Job satisfaction and organizational commitment as predictors of organizational citizenship and in-role behaviors. <i>Journal of management</i> , <i>17</i> (3), 601–617.	2008
4.	Porter, L. W., Steers, R. M., Mowday, R. T., Boulian, P. V. (1974). Organizational commitment, job satisfaction, and turnover among psychiatric technicians. <i>Journal of applied psychology</i> , <i>59</i> (5), 603–609.	1952
5.	O'Reilly, C. A., Chatman, J. (1986). Organizational commitment and psychological attachment: The effects of compliance, identification, and internalization on prosocial behavior. <i>Journal of applied psychology</i> , <i>71</i> (3), 492–499.	1415
6.	Tett, R. P., Meyer, J. P. (1993). Job satisfaction, organizational commitment, turnover intention, and turnover: path analyses based on meta-analytic findings. <i>Personnel psychology</i> , <i>46</i> (2), 259–293.	1218
7.	Cook, J., Wall, T. (1980). New work attitude measures of trust, organizational commitment and personal need non-fulfilment. <i>Journal of occupational psychology</i> , <i>53</i> (1), 39–52.	930
8.	Steers, R. M. (1977). Antecedents and outcomes of organizational commitment. <i>Administrative science quarterly</i> , <i>22</i> , 46–56.	802
9.	Meyer, J. P., Allen, N. J. (1984). Testing the "side-bet theory" of organizational commitment: Some methodological considerations. <i>Journal of applied psychology</i> , <i>69</i> (3), 372–378.	766
10.	Buchanan, B. (1974). Building organizational commitment: The socialization of managers in work organizations. <i>Administrative science quarterly, 19</i> , 533–546.	673
11.	Reichers, A. E. (1985). A review and reconceptualization of organizational commitment. <i>Academy of management review</i> , <i>10</i> (3), 465–476.	622

### 20 most cited articles about organizational commitment

12.	Leiter, M. P., Maslach, C. (1988). The impact of interpersonal environment on burnout and organizational commitment. <i>Journal of organizational behavior</i> , <i>9</i> (4), 297–308.	550
13.	Avolio, B. J., Zhu, W., Koh, W., Bhatia, P. (2004). Transformational leadership and organizational commitment: Mediating role of psychological empowerment and moderating role of structural distance. <i>Journal of Organizational Behavior</i> , 25(8), 951–968.	491
14.	Angle, H. L., Perry, J. L. (1981). An empirical assessment of organizational commitment and organizational effectiveness. <i>Administrative science quarterly</i> , <i>26</i> (1), 1–14.	453
15.	Riketta, M. (2002). Attitudinal organizational commitment and job performance: a meta- analysis. <i>Journal of Organizational Behavior, 23</i> (3), 257–266.	408
16.	Hrebiniak, L. G., Alutto, J. A. (1972). Personal and role-related factors in the development of organizational commitment. <i>Administrative science quarterly</i> , <i>17</i> (4), 555–573.	372
17.	Brooke, P. P., Russell, D. W., Price, J. L. (1988). Discriminant validation of measures of job satisfaction, job involvement, and organizational commitment. <i>Journal of applied psychology</i> , <i>73</i> (2), 139–145.	371
18.	Bateman, T. S., Strasser, S. (1984). A longitudinal analysis of the antecedents of organizational commitment. <i>Academy of management journal</i> , <i>27</i> (1), 95–112.	365
19.	Brammer, S., Millington, A., Rayton, B. (2007). The contribution of corporate social responsibility to organizational commitment. <i>The International Journal of Human Resource Management, 18</i> (10), 1701–1719.	348
20.	Glisson, C., Durick, M. (1988). Predictors of job satisfaction and organizational commitment in human service organizations. <i>Administrative science quarterly</i> , <i>33</i> (1), 61–81.	334

### 20 most recent articles about organizational commitment

No.	The title and the output	Number of citations
1.	Abdelmoteleb, S. A. (2019). A new look at the relationship between job stress and organizational commitment: A three-wave longitudinal study. <i>Journal of Business and Psychology</i> , <i>34</i> (3), 321–336.	0
2.	Basit, A. A. (2019). Examining how respectful engagement affects task performance and affective organizational commitment: The role of job engagement. <i>Personnel Review</i> , <i>48</i> (3), 644–658.	0
3.	Brown, O., Paz-Aparicio, C., Revilla, A. J. (2019). Leader's communication style, LMX and organizational commitment: A study of employee perceptions in Peru. <i>Leadership &amp; Organization Development Journal</i> , 40(2), 230–258.	0
4.	Geisler, M., Berthelsen, H., Muhonen, T. (2019). Retaining Social Workers: The Role of Quality of Work and Psychosocial Safety Climate for Work Engagement, Job Satisfaction, and Organizational Commitment. <i>Human Service Organizations: Management, Leadership &amp; Governance, 43</i> , 1–15.	1
5.	Glazer, S., Mahoney, A. C., Randall, Y. (2019). Employee development's role in organizational commitment: a preliminary investigation comparing generation X and millennial employees. <i>Industrial and Commercial Training</i> , <i>51</i> (1), 1–12.	0
6.	Grabowski, D., Chudzicka-Czupała, A., Chrupała-Pniak, M., Mello, A. L., Paruzel-Czachura, M. (2019). Work ethic and organizational commitment as conditions of unethical pro-organizational behavior: Do engaged workers break the ethical rules?. <i>International Journal of Selection and Assessment</i> , <i>27</i> (2), 193–202.	0
7.	Jawaad, M., Amir, A., Bashir, A., Hasan, T. (2019). Human resource practices and organizational commitment: The mediating role of job satisfaction in emerging economy. <i>Cogent Business &amp; Management</i> , <i>6</i> (1), 1608668.	0
8.	Kim, S., Shin, M. (2019). Transformational leadership behaviors, the empowering process, and organizational commitment: Investigating the moderating role of organizational structure in Korea. <i>The International Journal of Human Resource Management</i> , <i>30</i> (2), 251–275.	11
9.	Marques, J. M. R., La Falce, J. L., Marques, F. M. F. R., De Muylder, C. F., Silva, J. T. M. (2019). The relationship between organizational commitment, knowledge transfer and knowledge management maturity. <i>Journal of Knowledge Management</i> , 23(3), 489–507.	0
10.	Mousa, M., Puhakka, V. (2019). Inspiring organizational commitment: Responsible leadership and organizational inclusion in the Egyptian health care sector. <i>Journal of Management Development</i> , 38(3), 208–224.	0

\_\_\_\_

11.	Presbitero, A., Newman, A., Le, H., Jiang, Z., Zheng, C. (2019). Organizational commitment in the context of multinational corporations: a critical review and directions for future research. <i>The International Journal of Human Resource Management</i> , <i>30</i> (1), 188–218.	0
12.	Redondo, R., Sparrow, P., Hernández-Lechuga, G. (2019). The effect of protean careers on talent retention: examining the relationship between protean career orientation, organizational commitment, job satisfaction and intention to quit for talented workers. <i>The International Journal of Human Resource Management</i> , 1–24.	0
13.	Sunyoto, Y., Sulistiyo, H. (2019). Locus of Control, Dysfunctional Audit Behavior, and the Mediating Role of Organizational Commitment. <i>Calitatea</i> , <i>20</i> (170), 19–24.	0
14.	Vandenberghe, C., Panaccio, A., Bentein, K., Mignonac, K., Roussel, P., Ayed, A. K. B. (2019). Time- based differences in the effects of positive and negative affectivity on perceived supervisor support and organizational commitment among newcomers. <i>Journal of Organizational Behavior</i> , 40(3), 264–281.	0
15.	Yao, T., Qiu, Q., Wei, Y. (2019). Retaining hotel employees as internal customers: Effect of organizational commitment on attitudinal and behavioral loyalty of employees. <i>International Journal of Hospitality Management</i> , <i>76</i> , 1–8	7
16.	Yu, Q., Yen, D. A., Barnes, B. R., Huang, Y. A. (2019). Enhancing firm performance through internal market orientation and employee organizational commitment. <i>The International Journal of Human Resource Management</i> , <i>30</i> (6), 964–987.	0
17.	Benevene, P., Dal Corso, L., De Carlo, A., Falco, A., Carluccio, F., Vecina, M. L. (2018). Ethical Leadership as Antecedent of Job Satisfaction, Affective Organizational Commitment and Intention to Stay Among Volunteers of Non-profit Organizations. <i>Frontiers in psychology</i> , <i>9</i> , 2069.	2
18.	Han, S. L., Shim, H. S., Choi, W. J. (2018). The Effect of Emotional Labor of College Administrative Service Workers on Job Attitudes-Mediating Effect of Emotional Labor on Trust and Organizational Commitment. <i>Frontiers in psychology</i> , <i>9</i> , 24–73.	0
19.	Li, L., Zhu, Y., Park, C. (2018). Leader-member exchange, sales performance, job satisfaction, and organizational commitment affect turnover intention. <i>Social Behavior and Personality: an international journal</i> , <i>46</i> (11), 1909–1922.	0
20.	Steffens, N. K., Fonseca, M. A., Ryan, M. K., Rink, F. A., Stoker, J. I., Pieterse, A. N. (2018). How feedback about leadership potential impacts ambition, organizational commitment, and performance. <i>The Leadership Quarterly</i> , 29(6), 637–647.	2